

## Web-based Sales Management Software

### DESCRIPTION:

This web-based Sales Management Database software is a Microsoft® Access® based sales management tool to track both sales demands and sale effectiveness. This software is designed for small to medium sized businesses. With this sales database management software, you can track and store all information about customers, sales team members, territories and products. NO expensive and heavy server software need on client site, only a browser, it can make your sales team confident and more efficient in today's market.

The key features for this web-based Sales Database Management include:

- Customer information and accounts management
- Product and product promotion management
- Sales pipeline and opportunities management
- Sales and customers activities management
- Sales order and sale quote management
- Territory management and sales force data management
- Lead generation, sales and marketing reporting generation
- Customer status reports
- Sales analysis reports
- Sales and customer phone books
- True multi-users sales management software without any addition database server software or latest Windows Server software

All functions are accessible from a single simple form screen where you can accomplish various sales operations using our intuitive and elegant user interfaces. With little investment you not only get our web-based database templates but also Access 2010 source code. This way you can customize our web based sales management software further as your business grows. Business managers can also use custom filters, tagged searches and custom database arrangement to further customize and enhance the existing functionalities.

### BENEFITS:

- Let the database engine behind Access. And the client does all the work.
- Web-based front end minimizes the installation issues, users need only a browser. The database doesn't care whether the user is sending requests via a Windows PC, a Mac or a machine running Linux
- Easy cross platform usage

- Simple security. Only the Web server's administrator has access to the database file.
- No version control problems and real portable. There is no need to install and run heavy-duty server side database on your laptop (client)
- Allow multiple users' access. Web interfaces are unbound. Once a page is loaded, the interface is no longer connected to the database. But a bound Access front end maintains a connection to the source, and Jet limits you to 255 concurrent connections.
- Save time by using a pre-designed template for your business use. You can add more features based on your needs.
- Saving money by spending your time on how to run your business instead design business software.
- Avoid buying other expensive sales management software tool or hire outside consulting for your business.
- One time license, NO monthly fee. You will get all Access 2010 source code and you can publish your software to SharePoint server and make your own real business application on the cloud

#### SYSTEM REQUIREMENTS:

- Only need Microsoft Office Access 2010 in one the Web server's administrator (server end) and all other client computers ONLY need Windows, Mac or Linux OS and internet browser.
- Need to have a hosting service for SharePoint 2010 Access.

#### SCREENSHOTD:

| ID | Product Name | Department Name | Product Price | Notes |
|----|--------------|-----------------|---------------|-------|
| 1  | Product 1    | Department 1    | \$25.00       |       |
| 2  | Product 2    | Department 1    | \$50.00       |       |
| 3  | Product 3    | Department 2    | \$85.00       |       |
| 4  | Product 4    | Department 1    | \$15.00       |       |

Sales Order Form

Sales Order Form

Sales Order ID:  Address:

Date:  City:

SalePersonName:  State:

Customer Name:  PostCode:

E-mail Address:  Country:

Business Phone:

Mobile Phone:

Fav Number:

| ID | ProductID | TransactionDescription | UnitSold | UnitPrice | Sales Order I | Subtotal |
|----|-----------|------------------------|----------|-----------|---------------|----------|
| 2  | Product 2 |                        | 5        | \$50.00   | 1             | \$250.00 |
| 3  | Product 1 |                        | 10       | \$25.00   | 1             | \$250.00 |

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